



**Steel Dynamics®**

**Steel Dynamics Sales North America, Inc.  
Engineered Bar Products Division**

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12/18/2017

Valued Customer:

Effective with shipments beginning January 1<sup>st</sup>, 2018, Steel Dynamics Engineered Bar Products will be charging a \$75.00 tarping fee for loads that require being tarped for shipment. This fee will be a separate line item on your invoice when a load has been shipped as Prepaid & Add.

Thank you for your continued support of the Engineered Bar Products Division.

Sincerely,

A handwritten signature in black ink that reads 'Jeff Cordill'. The signature is written in a cursive, flowing style.

Jeff Cordill  
Sales & Marketing Manager